

Data and Money: How to Build Killer Grant Proposals to Fund Your Program

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Effective Grant Building

Data Collection is Crucial to Earn Grant Funding and Maintain Grants

Consistency in Data Collection = Success

Gather the Right Data

Demographics, Phases, Case Management,

Case/Charges Information, Court Events, Progress Reports, Assessments, Treatment information, Sanctions/Incentives, UA testing

Justice Partners All Take a Piece of the Data

Establish Data Collections Processes

Who enters what?

Where is it entered?

When is it entered? Timeliness counts!

"The problem, all too frequently, is that courts are not "sexy" in the eyes of the public. They have few allies and fewer advocates in budgeting. Elected officials do not get much credit for funding courts."

GORDON GRILLER
EXECUTIVE DIRECTOR, NAPCO, NATIONAL CENTER FOR STATE COURTS

ABOUT THE PANELISTS



Rani Singh

ASSISTANT DISTRICT ATTORNEY

Rani currently serves as assistant district attorney in San Francisco, and since 2016 has been managing attorney for both the Domestic Violence Unit and the Collaborative Courts and Mental Health Units at the D.A.'s office.



Katelyn Michaud

GRANTMAKING PROGRAM MANAGER, MAINE CANCER CENTER

Katelyn develops strategy for how MCM invests its funds, administers its \$2-3M/year grantmaking program, and works collaboratively with applicants and grantees to best address cancer reduction in Maine.

Eight Grant Tips

1

DO YOUR RESEARCH

Who is the funder?

Schedule a conversation.

If your missions don't align, look elsewhere.

2

DEMONSTRATE NEED

What is the problem you are addressing?

Tell stories!

Quantitative and qualitative data are both important.

3

SHOW YOUR UNIQUE VALUE

What does your program bring to the table?

Back it up with data!

4

BE CLEAR

Write for an audience that has never heard of your organization or your work.

Be concise.

5

SOMETIMES, LESS IS MORE

6

ASK FOR FEEDBACK

7

START THE PROCESS EARLY

Grants require time to put together. Start early and give yourself the time you'll need.

8

FOLLOW THE RULES